

## SALES PROPOSAL WORKSHEET TANDEMATIC RAIL-MOUNTED SHEAR CUT TRIM SYSTEM (PRODUCT KEY M-3)

SEND PROPOSAL TO:

CUSTOMER:	EMAIL:	
ADDRESS:	TEL:	
ATTENTION:	PREPARED BY:	
	DATE:	

ITEM	DESCRIPTION	APPROX PRICE USD	SELECTED FOR PROPOSAL	
			YES	NO
<b>STANDARD EQUIPMENT:</b>				
<b>A</b>	TRIM UNITS (1 FOR EACH RAIL) WITH CONTROLS, STANDARD FEATURES/AUXILIARIES, CUSTOM MOUNTING ADAPTORS, ELECTRICAL CABLE FOR FIELD WIRING, AND REPLACEMENT PARTS PACKAGE	18,000		
<b>REQUIRED, NORMALLY SUPPLIED BY TANDEMATIC:</b>				
<b>B</b>	REGENERATIVE BLOWERS (2 BLOWERS PER SYSTEM, WITH INLET FILTERS AND STARTER BOX) [USE OF BLOWERS SUPPLIED BY BUYER IS SUBJECT TO TANDEMATIC APPROVAL]	60HZ-4,500 50HZ-5,500		
<b>REQUIRED, NORMALLY SUPPLIED BY CUSTOMER:</b>				
<b>C</b>	<b>1</b> IDLER ROLLS – STRAIGHT, ROUND, AND BALANCED (TYPICALLY 3 EACH)	WILL QUOTE		
	<b>2</b> DE-PINNING DEVICES AND BRUSHES	WILL QUOTE		
<b>OPTIONS:</b>				
<b>D</b>	<b>1</b> AUTOMATIC EDGE FOLLOWING SYSTEM WITH ELECTRICAL CABLE AND REPLACEMENT PART	4,000		
	<b>2</b> EXTENDED-LIFE BLADES IN PLACE OF STANDARD BLADES (4 EXTENDED-LIFE BLADES ON TRIM UNITS, 2 EXTENDED-LIFE BLADES IN REPLACEMENT PARTS PACKAGE)	1,500		
	<b>3</b> FOR COMPACTOR: MOVABLE PLATFORM BETWEEN STENTER AND COMPACTOR TO ALLOW NECKDOWN > 200 MM AND TO REDUCE FABRIC TENSION	4,500		
	<b>4</b> REPLACEMENT OF STANDARD CUTTER MOTOR WITH HIGH-SPEED MOTOR FOR PROCESS SPEEDS > 80 M/MIN	200		

### INFORMATION REQUIRED FROM CUSTOMER TO PREPARE FORMAL PROPOSAL

- 1) PHOTOS OF STENTER EXIT, WITHOUT FABRIC, BETWEEN DRYER/COOLING SECTION AND STRIPPER ROLL, OR, FOR COMPACTOR, BEFORE STRIPPER ROLL OR BETWEEN STENTER AND COMPACTOR, SIDE AND END VIEWS, INCLUDING EXISTING TRIM UNITS AND BLOWER LOCATIONS \*
- 2) DESCRIPTION OF FABRICS TO BE PROCESSED (CONSTRUCTION, FIBER CONTENT, UNUSUAL CHARACTERISTICS):

**NOTE:** PROVIDE SAMPLES OF DIFFICULT-TO-CUT FABRICS AND/OR FABRICS WITH POOR QUALITY CUT FROM EXISTING TRIMMING SYSTEM.

- 3) STENTER OR COMPACTOR MANUFACTURER, MODEL, AND YEAR OF MANUFACTURE (FROM NAME PLATE):
- 4) MAXIMUM WIDTH OF TRIM WASTE: \_\_\_\_\_ MM (TRIM WASTE WIDER THAN 50 MM REQUIRES MORE EXPENSIVE BEAM-MOUNTED SYSTEM)
- 5) DIMENSION (X) (SPACE AVAILABLE FOR INSTALLATION OF TRIM UNITS): \_\_\_\_\_ MM (MUST BE AT LEAST 1300 MM FOR BEST ARRANGEMENT)
- 6) MAXIMUM FABRIC SPEED WHILE TRIMMING: \_\_\_\_\_ M/MIN (SPEED HIGHER THAN 80 M/MIN REQUIRES HIGH SPEED CUTTER DRIVE OPTION)
- 7) MAXIMUM FABRIC WIDTH: \_\_\_\_\_ MM

8) ARE THERE EXISTING REGENERATIVE BLOWERS IN GOOD CONDITION? IF YES, MANUFACTURER AND MODEL (FROM NAME PLATE): _____	<b>YES</b>	<b>NO</b>
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**NOTE:** IF TANDEMATIC DETERMINES THAT EXISTING BLOWERS ARE NOT SUITABLE FOR USE WITH THE TANDEMATIC TRIM SYSTEM, THEN PROPOSAL WILL INCLUDE EITHER (A) ONE OR MORE BLEED-OFF PACKAGES FOR USE WITH EXISTING BLOWERS; OR (B) BLOWERS SUPPLIED BY TANDEMATIC.

\*SEE DRAWING A181058 (ON STENTER)  
 OR A250254 (ON COMPACTOR)  
 FOR CAMERA POSITIONS

